



About Huawei

Huawei Technologies is one of the leading suppliers in the field of Broadband Network (NGN, DSL, MSAN), Mobile Network (GSM/GPRS, UMTS, CDMA), Optical Network, Data Communication, Software and Applications (Intelligent Network) and is among the fastest growing telecommunication and network solutions providers in the world. Huawei sees its task to create Innovative, tailor-made products, long-term value services and solutions for its customers. Furthermore we are ranked the worldwide 5th most innovative company in 2010 by Fast Company. With our workforce of 95000 people in more than 140 countries, of who over 65% are foreign employees, we serve 45 of the world's top 50 network operators, so that Huawei products and solutions are worldwide used by more than one billion users. With regard to enhance further development and internationalization, we sincerely invite graduates and young professionals who are interested in IT/Telecom companies to join us and develop together with Huawei. For further information, please visit our homepage <http://www.huawei.com/>

Graduates & Young Professionals Telecommunication (m/f)

Pre-Sales Engineer (m/f)

Main Responsibilities

- Support pre-sales activities including quote, network, design, proposal, pre-sales testing support
- Coordinate all activities between Huawei and our device provider accounts
- Assist technical sales manager in promoting full range of Huawei solutions to defined customers.
- Identify key customer requirements and coordinate with product management and engineering to ensure that these requirements are implemented in the products

Technical Support Engineer (m/f)

Main Responsibilities

- Provide Level 1/Level 2 technical support service to our customers independently or jointly with the technical support team.
- Conduct project implementation and technical supervision of subcontractors or service partners.
- Provide training to customers, subcontractors or service partners.
- Provide pre-sales support for testing, bidding or workshops.

Junior Project Bidding Manager (m/f)

Main Responsibilities

- Assessing of the bid resources required and their availability
- Interface between Bidding Center Team and local Bidding Team
- Internal assignment management
- Communicate with local project team to understand the requirement
- Organize the RFQ analysis and be responsible for the clarification with the operator
- Instruct Center bidding team to produce suitable deliverables according to bidding overall scheme
- Participating the bidding clarification and contract negotiation
- Conducting the bidding team to work under bidding plan and strategy

Junior Account Manager (m/f)

Main Responsibilities

- Defining and implementing an exploring plan for a client or target market as well as actively finding an opportunity to promote products and services
- Collecting and analyzing carrier's requirements and provide suitable products, technical solutions or services
- Seeking out, identifying and developing business opportunities with key service provider accounts
- Accomplishing the annual sale revenue, implementing and maintaining professional services

Requirements:

- Good university degree in Telecommunications, Electric engineering or equivalent IT background as well as economics
- Ability of good communication and coordination
- Strong sense of responsibility, teamwork and meticulous working attitude
- Intercultural skills and "can do"-mentality
- Fluent English (German and/or Chinese are preferred)
- First experience in related field is preferred

What we offer:

We offer you a professional career in the one of the leading multinational telecommunication company, challenging work and competitive salary package. After a training period, candidates will – according to their ability and background - work in the Pre-Sales, Bidding, Technical Sales or Technical Support Department, as Account Manager or in the field of electronic engineering. We will provide an intensive training on the job in Dusseldorf and off the job in China. Furthermore, Huawei Europe provides a young and dynamic work environment in which you will get lots of chances to grow and improve yourself.

HUAWEI TECHNOLOGIES

Am Seestern 24,
40547 Dusseldorf, GERMANY

Please send your detailed Resume/CV (photo attached) in English via E-Mail to robert.dziambor@huawei.com indicating your earliest start date and salary expectation.

