



HUAWEI

DE-Nordrhein-Westfalen-Bonn-Bid Manager

<i>Bid Manager</i>	
<p>At Huawei Technologies, we look for people who share our vision: to enrich live with communication. We are a leading supplier of next generation telecom networks and currently serve 37 of the world's top 50 operators. Our people are committed to providing innovative products, services and solutions, and understand it as their mission to create long-term value and growth potential for our clients. We currently have a vacancy for a Bid Manager.</p>	
Job description:	Based in Bonn, you will be responsible for the operation and management of integrated, large-scale or turnkey offer preparation and contract negotiation, acting as a team leader and coordinator of the bidding activities.
Responsibilities:	<ul style="list-style-type: none"> 1 To work with the account team to understand market opportunities, organize the pre-bid activities, respond to tender documentation, produce the bid response, and negotiate key issues with customers. 1 To understand the project timeline and develop a project plan to meet the relevant milestones and steer the team to successful completion on time. 1 To organize and monitor the whole bidding process including but not limited to the project planning, requirement analysis, overall solution and strategy decision, project cost and risks control, and bidding document finalization and submission into the customer. 1 To take responsibility for the quality of bidding documentation and competitiveness of the response.
Requirements	<ul style="list-style-type: none"> 1 Bachelor degree or higher in telecommunications, computer or electronics. 1 Good understanding one of the state-of-the-art telecom networks, like mobile network, optical network and fixed network (such as switch & access network, broadband network) is an advantage. 1 Two-year or more experience as a bid manager for telecom infrastructure projects, preferably dealing with world leading telecom providers. 1 To be an effective organizer and communicator with good interpersonal skills, and proficient in project management. 1 Chinese capability will be a plus.
Your 1 st contact	Please send your detailed Resume/CV in English via E-Mail to: zhao.wei@huawei.com & Ulrich.Steinmann@huawei.com .
About Huawei :	Founded in 1988, Huawei Technologies is one of the fastest growing telecommunications and network solutions providers in the world, and plays a leading role in the provision of all IP-based FMC solutions. We sincerely invite ambitious ICT and Telecom Professionals to join us and realize their potential with Huawei! For additional information, please visit us now at http://www.huawei.com/ .
<p>In order to apply successfully, you must be eligible to live and work in the EU. Documented evidence of the eligibility will be required from candidates as part of the recruitment process. Recruitment Agencies need not reply.</p>	

Additional Information

Position Type: Full Time, Permanent

Contact Information

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